# M

## Mutual Limited

#### **Mutual Limited**

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## **Target Market Determination – MIF**

This Target Market Determination (TMD) sets out the type of consumers for whom our product would likely be consistent with their investment objectives and financial situation. It forms part of Mutual Limited's design and distribution arrangements for the product.

We note that anyone interested in investing in this product should firstly refer to the Product Disclosure Document for the MIF. The Target Market Determination does not take into account any individuals objectives, financial situation or needs; rather it is a document which outlines details of the investments characteristics and attributes to investors.

#### **Target Market Summary**

Mutual Income Fund (MIF) is appropriate for consumers seeking access to Australian Authorised Deposit-taking Institutions (ADIs) exclusively. A fund that provides capital stability, regular income distributions, low interest rate risk and access to a strategy designed to receive returns in both rising and falling markets. The fund is suitable for a portfolio when the consumer has a medium term investment timeframe, low to medium risk/return profile and values access to capital within 5 days.

Fund	MIF
Issuer	Mutual Limited
ARSN	162 978 181
APIR Code	PRM0015AU
ISIN Code	AU60PRM00152
Date TMD approved	28 February 2024
TMD Version	1.3
TMD next review date	Planned for February 2027

# **Description of Target Market**

	Investment Characteristic	TMD Indicator for product	Product description including key attributes
Investor's Investment Objective	Ability for Regular Income	<b>√</b>	Mutual Income Fund (MIF) is designed to provide access to fixed interest assets issued by Australian Authorised Deposit-taking Institutions (ADIs) exclusively. It offers diversification through exposure to quality
	Capital Preservation	✓	Australian bank senior and subordinated bonds. Our target investor seeks to invest in a product designed to ensure capital stability but wishes to generate the majority of the return though income. They prefer exposure to defensive assets but seek an investment return above the current bank bill and term deposit
	Capital Growth	✓	rates.
	Capital Guaranteed	X	
Investor's Intended Product Use	Solution/Standalone (75-100%)	<b>√</b>	Mutual Income Fund (MIF) target investor may intend to hold the investment as a part of their portfolio to provide consistent distributions, or as a larger portion of their total portfolio to preserve capital at low risk.
	Core Component (25-75%)	✓	
	Satellite/small allocation (<25%)	✓	
Investor's Time Frame	Short (≤ 2 years)	<b>√</b>	Mutual Income Fund (MIF) target investor will ideally have a medium term investment horizon over 6 however noting the fund can process redemptions in normal conditions within 5 days
	Medium (≤ 6 years)	✓	
	Long (> 6 years)	✓	
Investor's Risk Profile	Very high	X	Mutual Income Fund (MIF) target investor will be comfortable in holding defensive assets within their portfolio and will understand and accept that the likelihood of the Fund encountering a monthly negative
	High	X	return is very low. They will be seeking a defensive asset portfolio, and will be comfortable investing at a low interest rate duration.
	Medium	✓	

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	Low	<b>✓</b>	
Investor's access and liquidity	Daily	<b>✓</b>	<ul> <li>Our investors have:</li> <li>the ability to redeem their units on a daily basis, redemptions are processed immediately and paid within 5 days.</li> </ul>
	Weekly	<b>√</b>	
	Monthly	<b>√</b>	
	Quarterly	<b>✓</b>	

# **Distribution conditions/restrictions**

Distribution Channel	Permitted	Distribution Conditions
Direct retail, issued direct to customer	Yes	Must apply via a current application form attached to a product disclosure statement.
Suitable for distribution through all distributors	Yes	No distribution conditions.
Suitable for distribution to consumers who have not received personal advice	Yes	Must apply via a current application form attached to a product disclosure statement or if applying via IDPS investor must have received a copy and understood the PDS.

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### **Review triggers**

Material change to key investment market, attributes, fund investment objective and/or fees.

Material deviation from benchmark / objective over three quarters.

Key attributes have not performed as disclosed by a material degree and for a material period.

Material or unexpectedly high number of complaints (as defined in section 994A(1) of the Act) about the product or distribution of the product.

The use of Product Intervention Powers, regulator orders or directions that affects the product.

Mandatory review periods		
Review period	Maximum period for review	
Initial review	1 year, 3 months	
Subsequent review	3 years, 3 months	

# **Distribution reporting requirements**

Reporting requirement	Reporting period	Which distributors this requirement applies to
Timeframe for report on each acquisition that is outside of target market	To the extent the distributor is aware, within 10 business days following end of calendar quarter	All distributors
Timeframe for complaints relating to the product design, product availability and distribution.	Within 10 business days following end of calendar quarter	All distributors
Timeframe for significant dealing outside of target market	As soon as practicable, but no later than 10 business days after distributor becomes aware of the significant dealing.	All distributors

Distributors must report to Mutual Limited using the email <a href="mutual@mutualltd.com.au">mutual@mutualltd.com.au</a>.