



Mutual Limited

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Target Market Determination – Mutual High Yield Fund

This Target Market Determination (TMD) sets out the type of consumers for whom our product would likely be consistent with their investment objectives and financial situation. It forms part of Mutual Limited's design and distribution arrangements for the product.

We note that anyone interested in investing in this product should firstly refer to the Product Disclosure Document for the Mutual High Yield Fund. The Target Market Determination does not take into account any individuals objectives, financial situation or needs; rather it is a document which outlines details of the investments characteristics and attributes to investors.

Target Market Summary

This product is likely to be appropriate for a consumers seeking capital stability, regular income distributions, low interest rate risk and access to a strategy designed to receive returns in both rising and falling markets. The fund is suitable for a portfolio where the consumer has a medium to longer investment timeframe, low to medium risk/return profile and values access to capital within 21 days.

Fund	Mutual High Yield Fund
Issuer	Mutual Limited
ARSN	629 799 122
APIR Code	PRM8798AU
ISIN Code	AU60PRM87985
Date TMD approved	1 June 2022
TMD Version	1.1
TMD next review date	Planned for August 2023

Description of Target Market

	Investment Characteristic	TMD Indicator for product	Product description including key attributes
Investor's Investment Objective	Ability for Regular Income	✓	<p>Our target investor seeks:</p> <ul style="list-style-type: none"> to invest in a product designed to ensure capital stability but wishes to generate the majority of the return through income with the possibility of some capital appreciation. prefers exposure to defensive assets but otherwise seeks an investment return above the current inflation rate. a diversified exposure to quality Australian bonds and RMBS. an active investment approach around fixed interest assets. a longer investment horizon, and doesn't require or value an immediate redemption ability.
	Capital Preservation	✓	
	Capital Growth	✓	
	Capital Guaranteed	✗	
Investor's Intended Product Use	Solution/Standalone (75-100%)	✓	<p>Our target investor may intend to hold the investment as a part of their portfolio to provide consistent distributions, or as a larger portion of their total portfolio to preserve and grow capital at low risk.</p>
	Core Component (25-75%)	✓	
	Satellite/small allocation (<25%)	✓	
Investor's Time Frame	Short (≤ 2 years)	✓	<p>Our target investor will ideally:</p> <ul style="list-style-type: none"> have a longer term investment horizon over 2 years, however noting the fund can process redemptions in normal conditions within 21 days.
	Medium (≤ 6 years)	✓	
	Long (> 6 years)	✓	
Investor's Risk Profile	Very high	✗	<p>Our target investor:</p> <ul style="list-style-type: none"> can accept unlikely smaller negative returns in order to seek higher target returns over a longer period. will be comfortable in holding defensive assets within their portfolio.
	High	✗	

	Medium	✓	<ul style="list-style-type: none"> will understand and accept that the likelihood of the Fund encountering a negative return is relatively low on this type of defensive asset, but that this type of investment holds more risk than cash or bank bonds.
	Low	✓	
Investor's access and liquidity	Daily	✗	<p>Our investors have:</p> <ul style="list-style-type: none"> the ability to redeem their units on a daily basis, redemptions are processed immediately and paid within 21 days.
	Weekly	✗	
	Monthly	✓	
	Quarterly	✓	

Distribution conditions/restrictions

Distribution Channel	Permitted	Distribution Conditions
Direct retail, issued direct to customer	Yes	Must apply via a current application form attached to a product disclosure statement.
Suitable for distribution through all distributors	Yes	No distribution conditions.
Suitable for distribution to consumers who have not received personal advice	Yes	Must apply via a current application form attached to a product disclosure statement or if applying via IDPS investor must have received a copy and understood the PDS.

Review triggers
Material change to key investment market, attributes, fund investment objective and/or fees.
Material deviation from benchmark / objective over three quarters.
Key attributes have not performed as disclosed by a material degree and for a material period.

Material or unexpectedly high number of complaints (as defined in section 994A(1) of the Act) about the product or distribution of the product.

The use of Product Intervention Powers, regulator orders or directions that affects the product.

Mandatory review periods	
Review period	Maximum period for review
Initial review	1 year, 3 months
Subsequent review	3 years, 3 months

Distribution reporting requirements

Reporting requirement	Reporting period	Which distributors this requirement applies to
Timeframe for report on each acquisition that is outside of target market	To the extent the distributor is aware, within 10 business days following end of calendar quarter	All distributors
Timeframe for complaints relating to the product design, product availability and distribution.	Within 10 business days following end of calendar quarter	All distributors
Timeframe for significant dealing outside of target market	As soon as practicable, but no later than 10 business days after distributor becomes aware of the significant dealing.	All distributors

Distributors must report to Mutual Limited using the email mutual@mutualltd.com.au.